



Dear Artist,

We appreciate your interest in showing your work at Wooden Stone. Diverse, talented artists are what make our store special! Before we include the work of a new artist in our gallery, we want to understand their work. To aid our discussion, please prepare the following before our meeting:

- **Artist Statement.** Prepare a short, one- to three-paragraph artist statement. The "Artists" section of our Web site has examples of how we use this artist statement. If you're still having trouble, think about why you make the art you do, what influences you, or your training in the craft.
- **Basic Pricing.** We will need a price list that includes the work you bring in as well as other work that is available. Please specify according to size and material, such as:

Small vase, maple	\$40
Small vase, walnut	\$50
Medium vase, maple	\$55
- **Reason for Inclusion.** Visit our gallery or our website (www.woodenstonegallery.com) and prepare a brief statement of how your work adds to the diversity of work at Wooden Stone. We will discuss this when we meet.
- **Samples.** Bring samples of your work as well as a digital or print portfolio. If you need assistance with photography, we offer professional photography at a discount for artists.

If you are missing any of these, I offer artist consultation services for \$25 per hour. At our first meeting, we'll work together to develop any or all of these materials as well as ways to approach galleries and other venues with your work. At our second meeting, you can present your work for Wooden Stone as practice for approaching a potential buyer.

Before scheduling your meeting, please provide us your artist statement, pricing information, and reason for inclusion by fax or email. Then, please call to schedule a meeting. While these meetings typically do not take longer than thirty to sixty minutes, be prepared to be here up to ninety minutes. Customers always come first!

I look forward to meeting with you.

Drew Crawford, owner
Wooden Stone